PIONEERS IN ASIA OUTSOURCING WITH OVER 20 YEARS OF EXPERIENCE IN VIETNAM

WHY KMS?

US COMPANY. GLOBAL TEAM.

100% self funded & privately owned

600 resources & growing in Vietnam + US

60% of resources focused on testing

PARTNERSHIP FOCUS

Look for innovative, better approaches

Invested in the success of our customers

Focused on value-add deliverables

BEST-IN-CLASS TESTING. AGILE FOCUS.

90% of clients use Agile methodology

80% of current clients use our testing services

Industry thought leadership and nurture

GREAT CLIENTS. RAVING FANS.

100% ecstatic, referenceable clients

Past and present referrals available

Numerous success stories

HIGH QUALITY TALENT

Blended tier resource structure

Hires only the top university graduates

Pool of top tier, globally competitive developers

LOW EMPLOYEE TURNOVER

7% average turnover below industry average

Dedicated team model for long-term value

Retain knowledge, improved productivity

FLAT COMPANY STRUCTURE

Access to all project stakeholders

No "one point of contact" requirements

Direct interaction with leadership

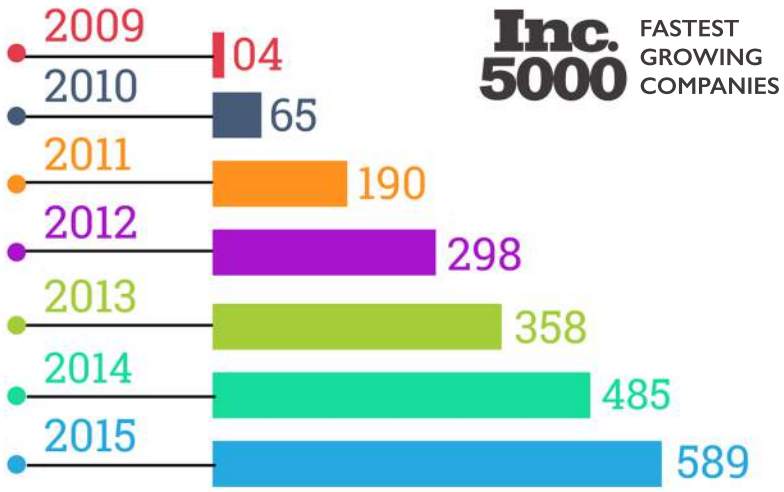
VIETNAM TALENT

Location allows us to provide premier talent

Location allows us to maintain low rates

Investment in IT schools for continuous talent

RAPID GROWTH FROM THE START



Inc. 5000 FASTEST GROWING COMPANIES

WHAT OUR CLIENTS ARE SAYING ABOUT KMS

"Focusing on results, having an open mind, and being honest about any given situation, these are the values KMS demonstrates and were a key factor in our decision to partner with them."

- Health Market Science

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KMS IS A LEADER IN PROVIDING OFFSHORE PRODUCT DEVELOPMENT AND TESTING SERVICES TO THE HEALTHCARE INDUSTRY

- LIFE SCIENCES & CLINICAL TRIALS
- HIPAA & REGULATORY REQUIREMENTS
- HEALTH INFORMATION MANAGEMENT
- HEALTHCARE BILLING
- CARE MANAGEMENT SYSTEMS
- HEALTHCARE API & INTEGRATIONS
- HEALTHCARE DATA ANALYTICS
- MOBILE CLINICAL TRIAL MANAGEMENT

WITH OVER 35% OF OUR CUSTOMERS IN THE HEALTHCARE SPACE, KMS HAS CONTINUALLY SHOWN THAT IT CAN QUICKLY ADAPT TO THE RAPID CHANGES IN THIS INDUSTRY

- We are working in both traditional staff augmentation and fully managed service engagements
- A large portion of our healthcare clients are product companies for which we are developing and testing
- Our teams are truly partnered with clients as we are an extension of their engineering teams
- Most projects include restricted access to systems, data, and network for HIPAA and other regulatory compliance
- Our teams are continuously training in the latest US Healthcare IT requirements
- 100% Agile teams and 100% on-time delivery

KMS SPANS THE FULL SPECTRUM OF HEALTHCARE IT SERVICES

- Big Data Analytics and data warehousing solutions with clinical, pharmacy, billing, and claims data feeds
- Experienced building EMR, clinical care, wellness programs, billing, home health, clinical trials, pharmaceutical, HIE, ICD-10 conversion, and point-of-care mobile solutions
- EHR integration including HL7 interface design, development, and customization
- Development and testing of FDA-compliance solutions

HEALTHCARE SUCCESS STORIES

ERT
Getting It Done. Right.

60% effort reduction from incumbent

200% effort reduction for FDA compliance

0 'critical' defects identified during 2+ years of engagement

58% reduction in manual effort through automation

Health Market Science

70% of a combined development and testing effort

1.5 Petabytes of provider data repository with 8 Mil providers and 10+ years of data

Built automation framework for enterprise system testing with 70% coverage

CARE LOGISTICS®

100% migration of manual regression

56% test bed optimization with zero impact to quality

Mind Map approach to improve test coverage

47% automation coverage in 5 months

sandlot solutions

100% on-time delivery

3 innovative accelerators created for test data management

1 TB of test data anonymized for HIPAA compliance

Process 10 Mil + patients with 100 Mil + claims 50% faster than previous provider

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